



**Money, Macro & Markets Monitor**  
*Insight & Support for the Managers of Wealth*  
[www.cantillon-consulting.ch](http://www.cantillon-consulting.ch)

November 9<sup>th</sup>, 2018

# Market Observations

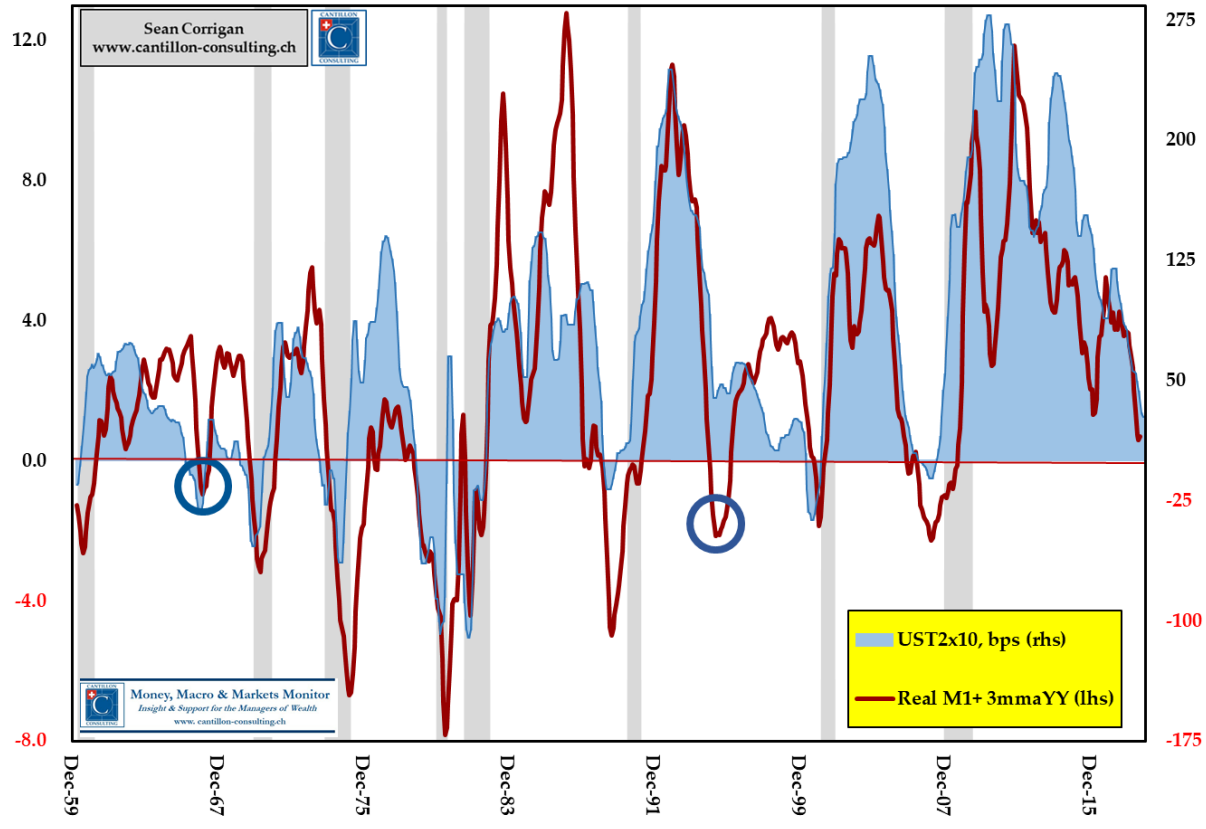
*In association with Phenix CAM*



Sean Corrigan  
[www.cantillon-consulting.ch](http://www.cantillon-consulting.ch)



Real US M1+ v UST 2x10: Source - FRB, FRED



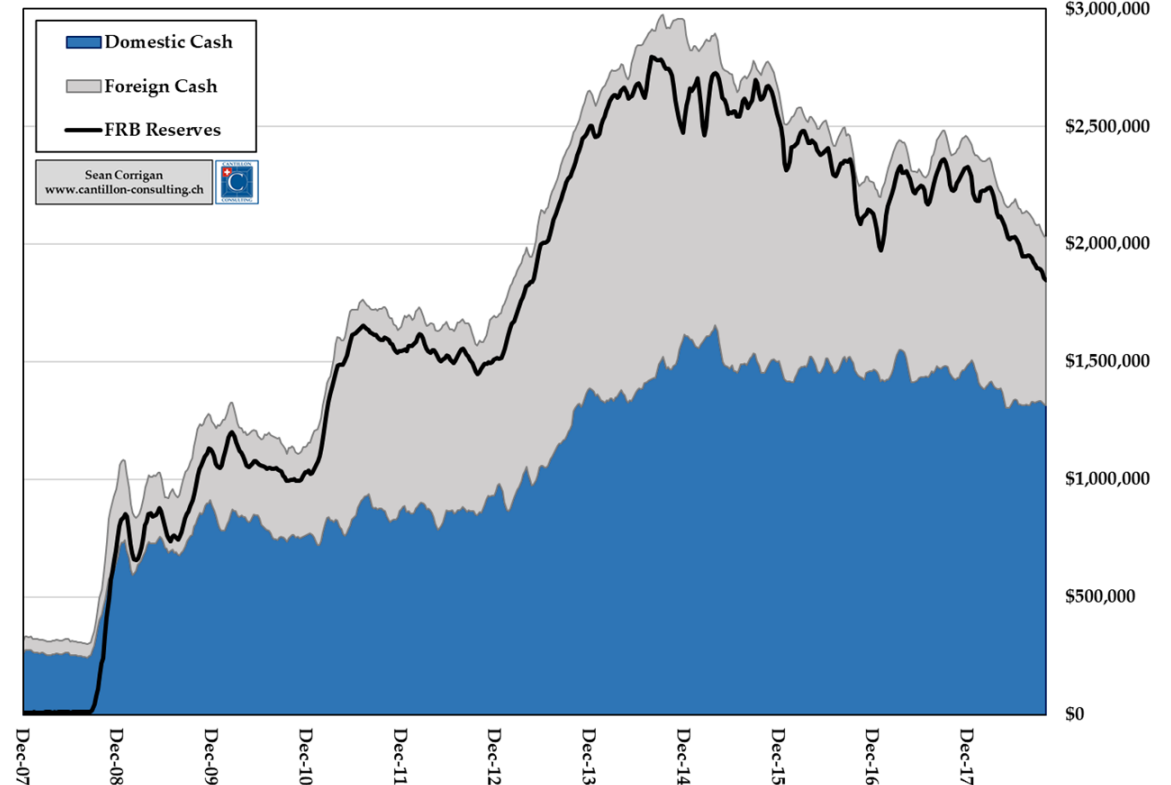
Note too, that over half of the easing (and ~2/3 of the 2nd & 3rd QE rounds) primarily benefitted FOREIGN banks & it is *they*, not domestics, who are surrendering their abnormally high reserve holdings in a >6 to 1 proportion. **So-called 'QT', therefore, is not as severe as it looks for US entities.**

Disclaimers at end of publication

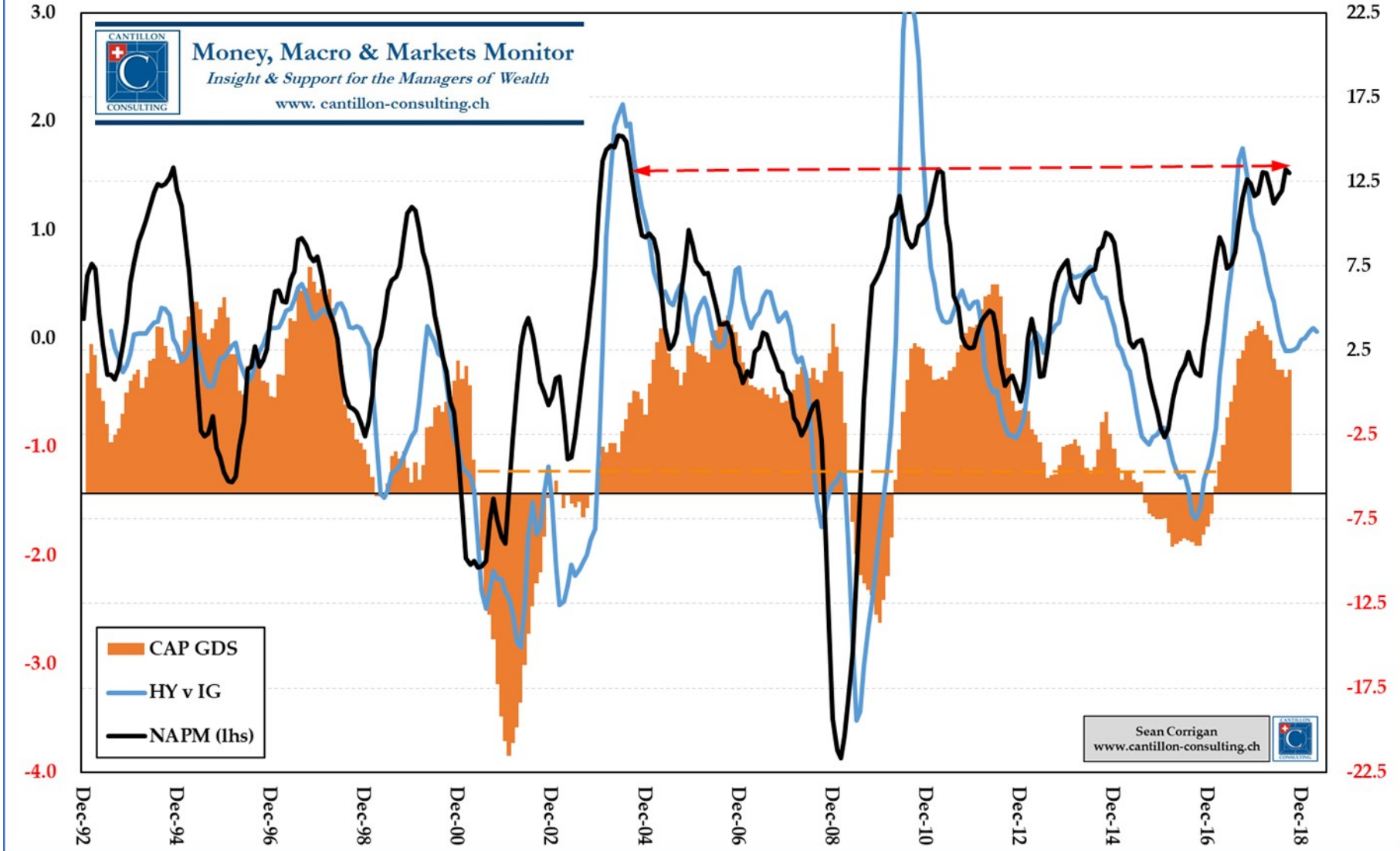
Tight money & flat curves together do tend to portend recessions and we currently appear to have little margin for error on either.

However, the unwind of the extraordinary ZIRP-QE drive into money-as-savings is complicating the analysis as some of that IOER-subsidised cash goes back to where it more naturally belongs, in other, more traditional vehicles.

QT Reserve decline & Banking Incidence: Foreign v Domestic, mlns: Source -FRB

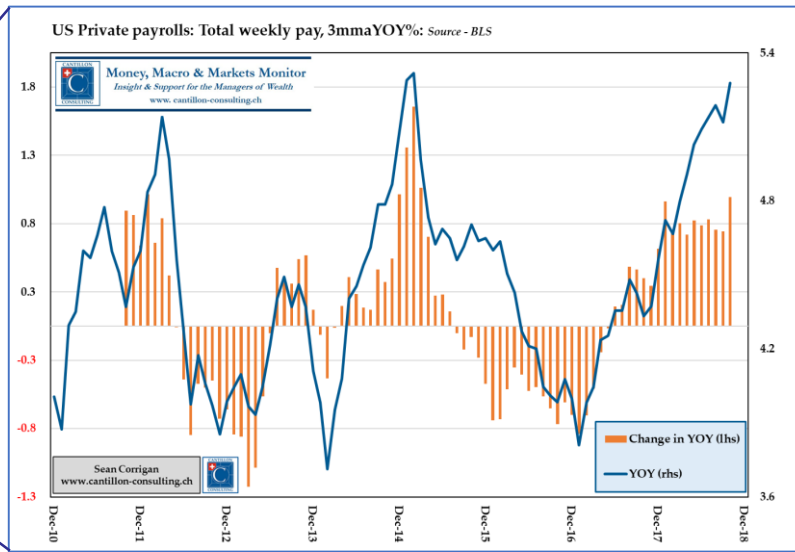
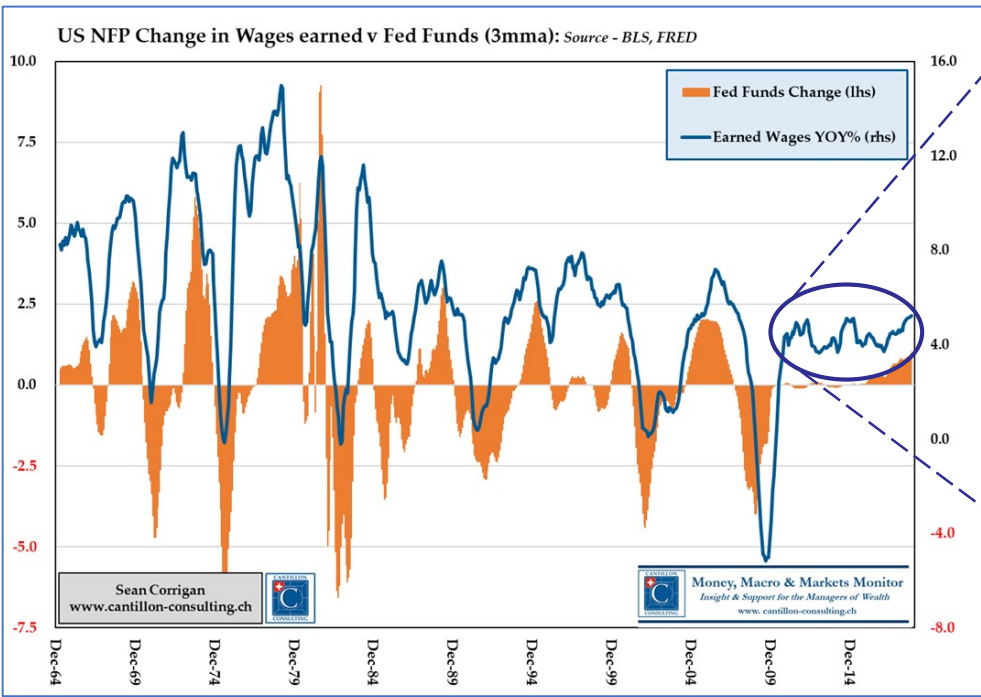


US Capital Goods/Retail (YOY%) v Normalized NAPM & HY/IG t+6: Source - Census, ISM

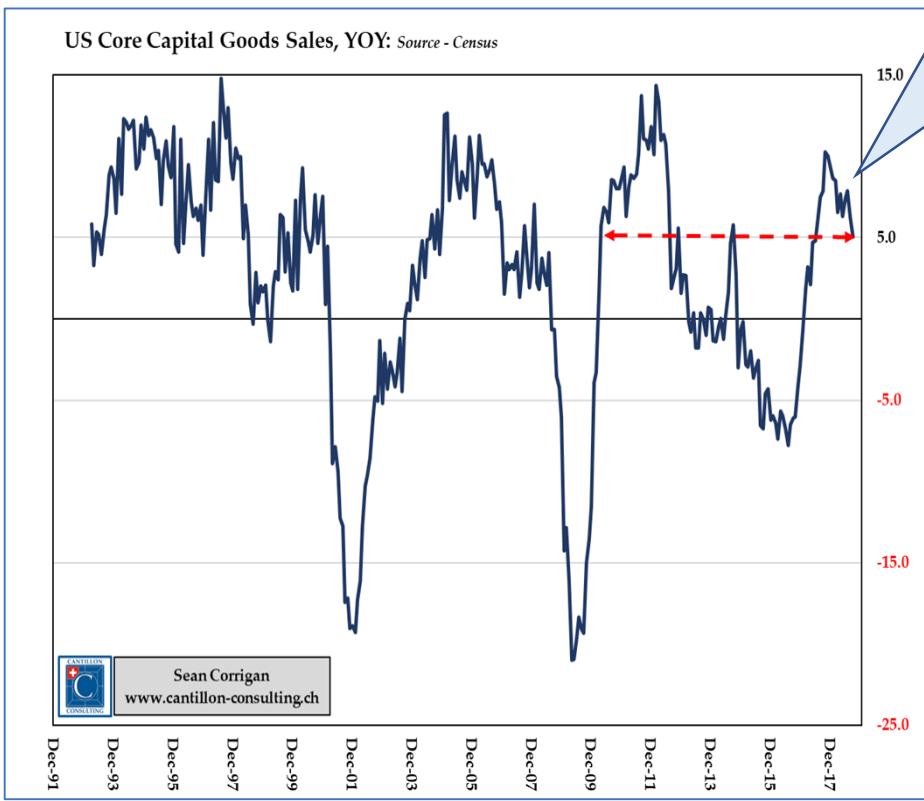
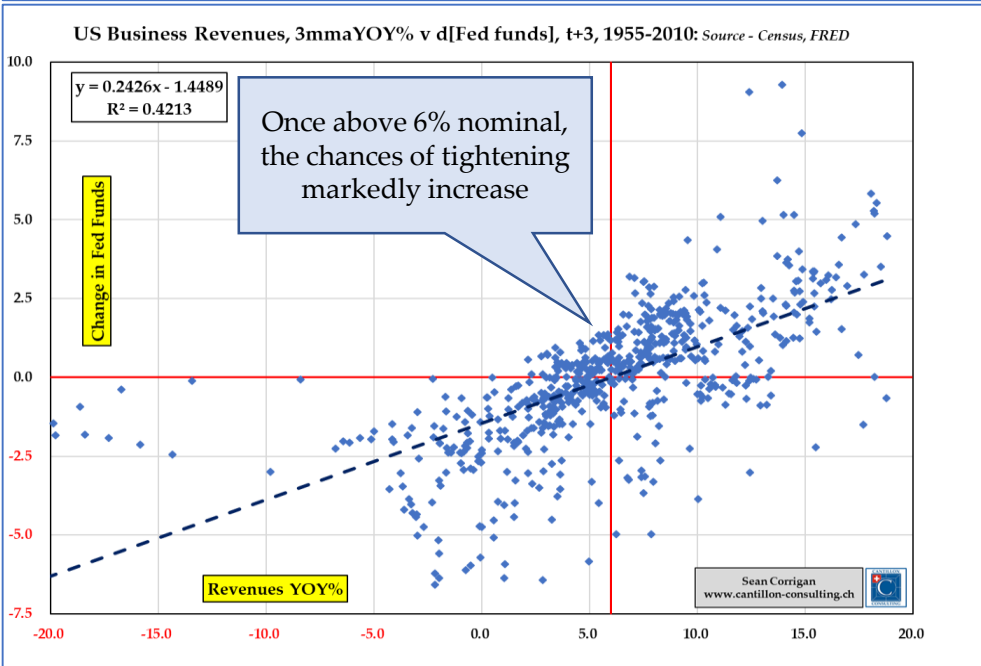


There is a solid relation between high ISM readings, quickening revenue growth, and what we Austrians call 'productive lengthening' – i.e., the preferential direction of business activity to 'higher order' sectors such as capital goods.

Such conditions also tend to accompany high yield outperformance over investment grade credit. This last bears watching in the pullback to see if it is heralding a reversal of what has been a very solid, but widely unappreciated, economic performance to date.



As the FOMC noted, the rip-roaring pace of capital goods sales has indeed been tempered somewhat over the summer, but the economy in general is still running hot enough to keep the Fed very much in the game.



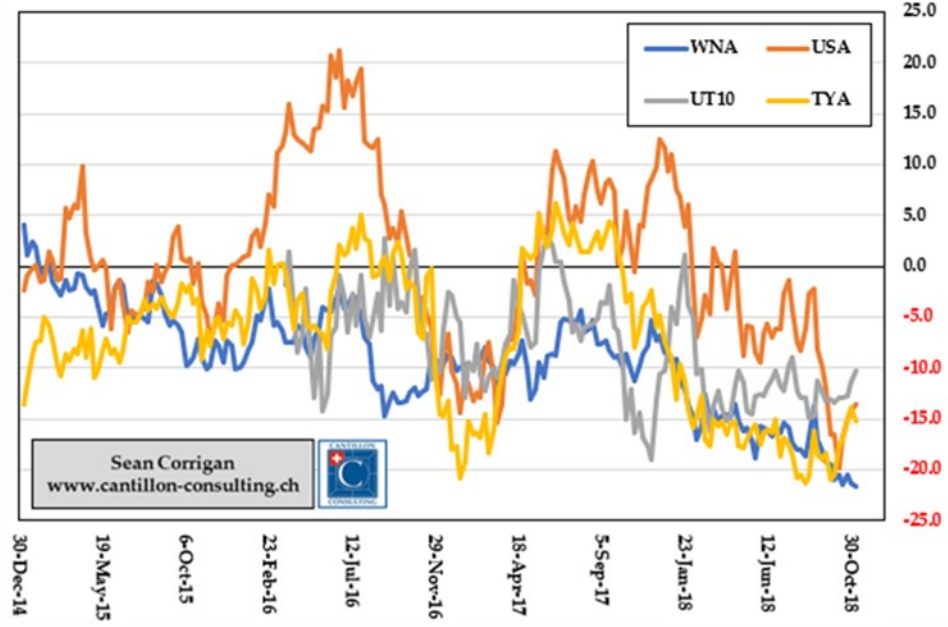
Disclaimers at end of publication



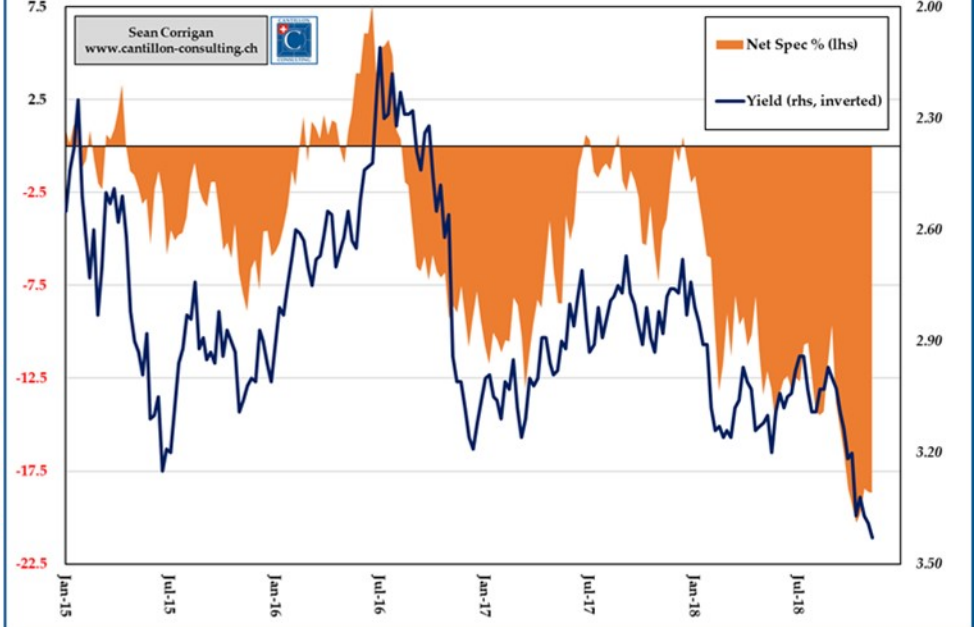
10-year Treasuries, therefore, look likely to test 3.35% resistance. Stocks for now have found support, but will probably range at best, not trend higher, from here.

Disclaimers at end of publication

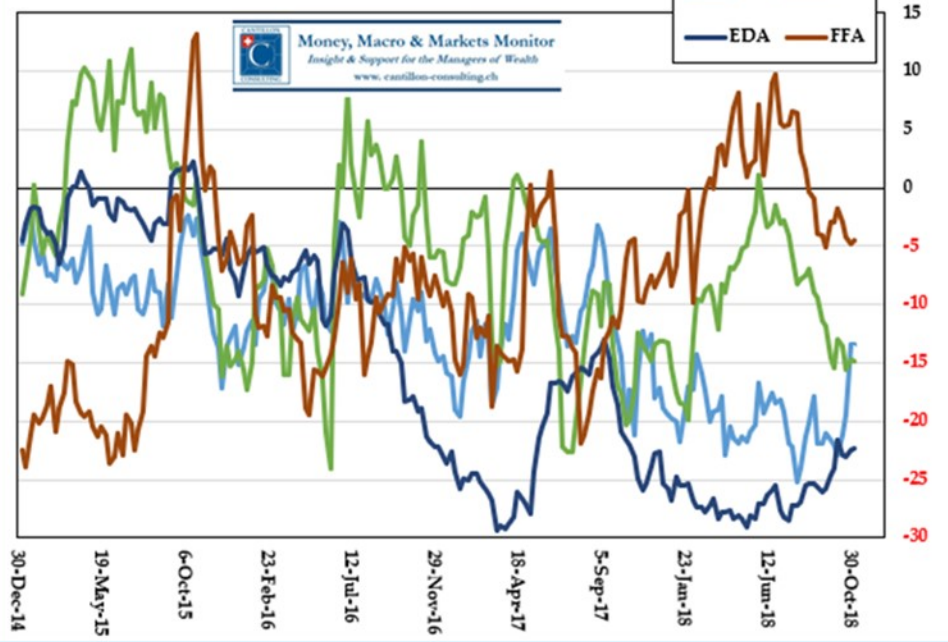
Net Spec as % of O/I



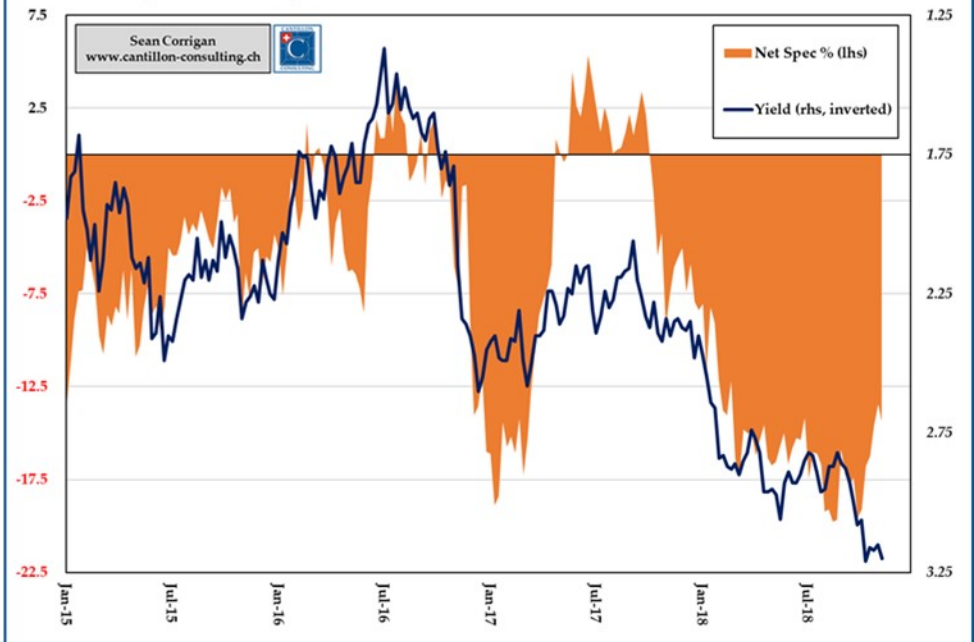
UST 30-yr Futures Net Spec % O/I v Yield: Source - CFTC, FRED



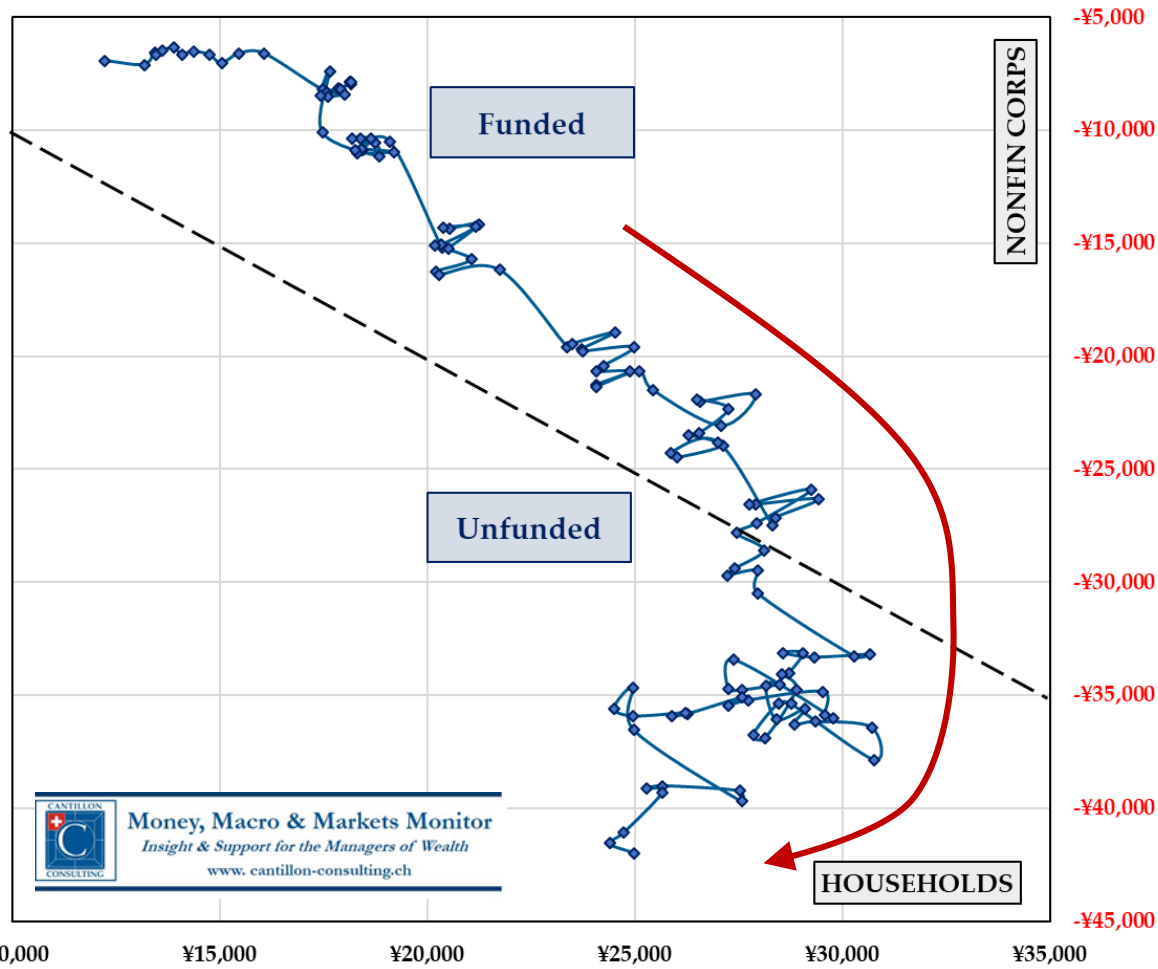
Net Spec as % of O/I



UST 10-yr Futures Net Spec % O/I v Yield: Source - CFTC, FRED

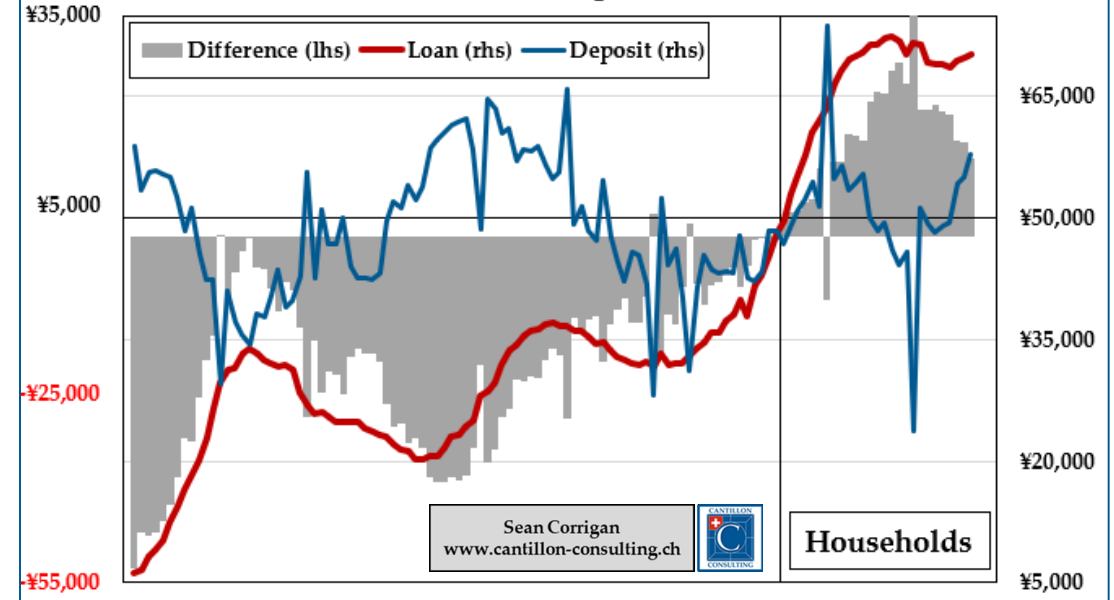


2008-18 China NFC & Households: (Deposits - Bank Loans), blns: *Source - PBOC*



**CANTILLON CONSULTING**  
 Money, Macro & Markets Monitor  
 Insight & Support for the Managers of Wealth  
 www.cantillon-consulting.ch

12-month increase in Loans & Deposits, CNYx10<sup>8</sup>: PBOC

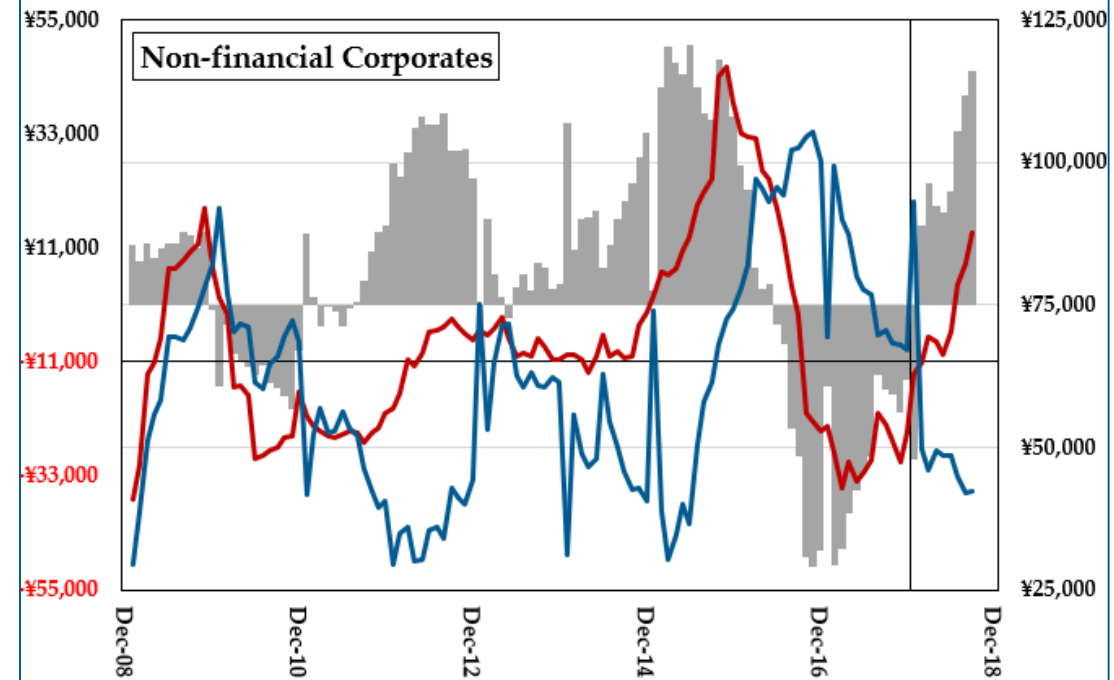


Sean Corrigan  
 www.cantillon-consulting.ch



**Households**

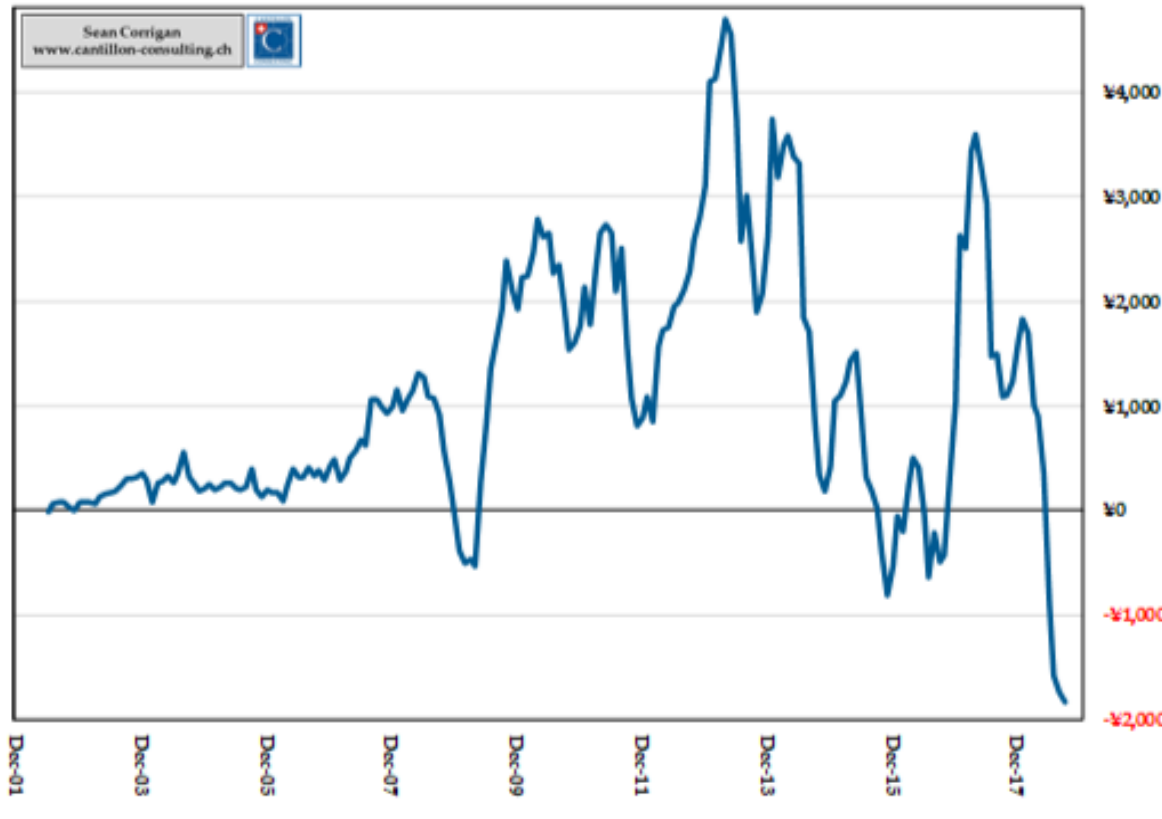
Non-financial Corporates



Bad news: China's private sector no longer finances itself via the banks. Households have borrowed more than they have saved since mid-2016 with loans up eightfold in a decade. NFCs also in deficit since early 2017 for a combined shortfall of CNY6.3 trillion over that stretch.

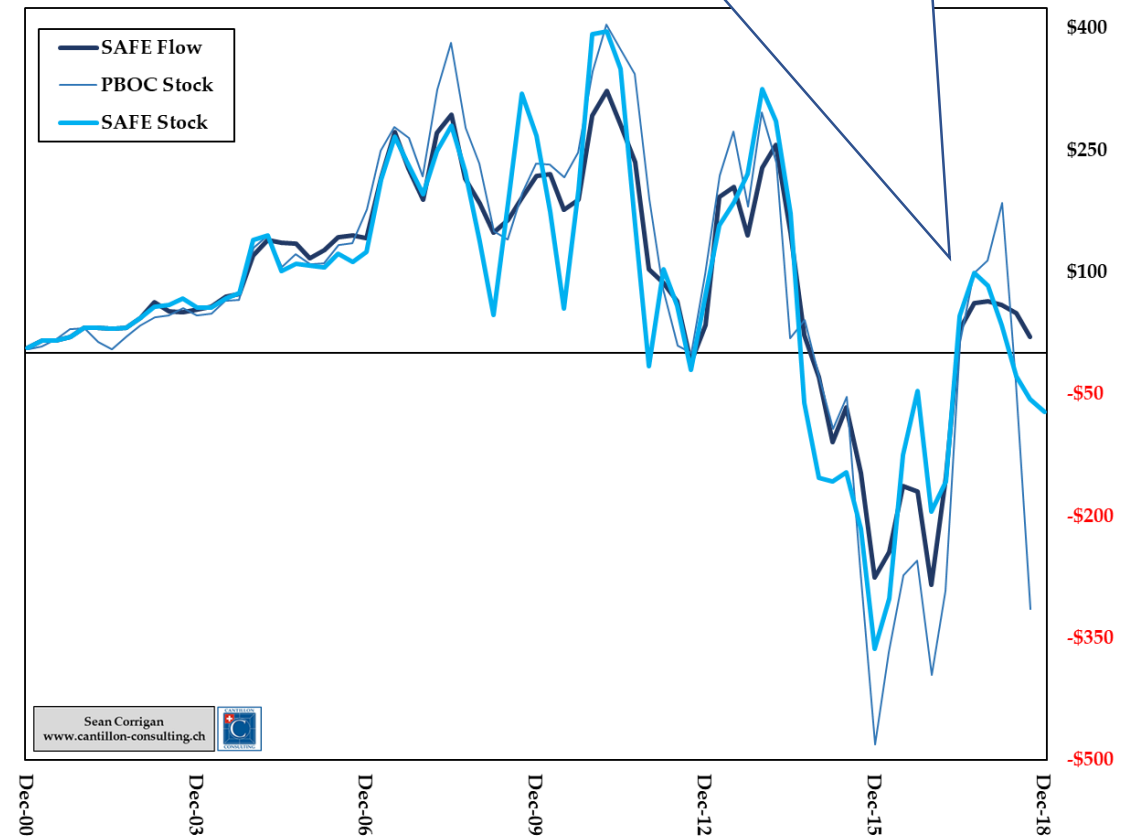
Disclaimers at end of publication

6-month Change in China 'Shadow' finance (TSF-loan, equity, bond), blns: Source - PBOC



The question here is: to what degree does the more substantial drop in the sum reckoned via the PBoC balance sheet an accounting artefact and how far does it represent FX being used for, e.g., OBOR funding but still being included in the reserve total?

China Forex Reserves, 6-mos change, blns: Source - PBOC, SAFE



As a result, China is a mess. #DONT PANIC, as we tweet with reference to the 'Hitchhikers Guide to the Galaxy' – as well as to the peerless Corporal Jones of Dad's Army!

'Deleveraging with Chinese characteristics' after the Shadow Banking collapse now involves giving anyone with a pulse borrowing facilities in order to prop up its innumerable, overstretched enterprises.





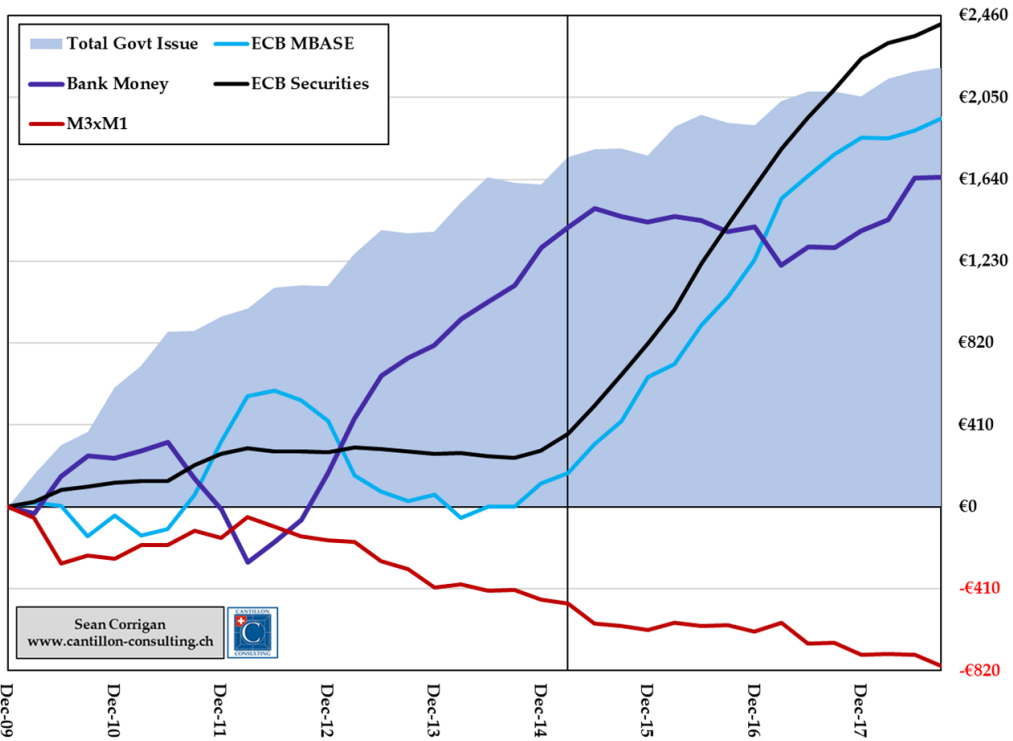
Courtesy:  
TradingView.com



Courtesy:  
TradingView.com

All that effort to prop up stocks and – thus far – so little return. The scale of monetary support, plus the deep-seated worries about the future can only keep the pressure very much on the yuan.

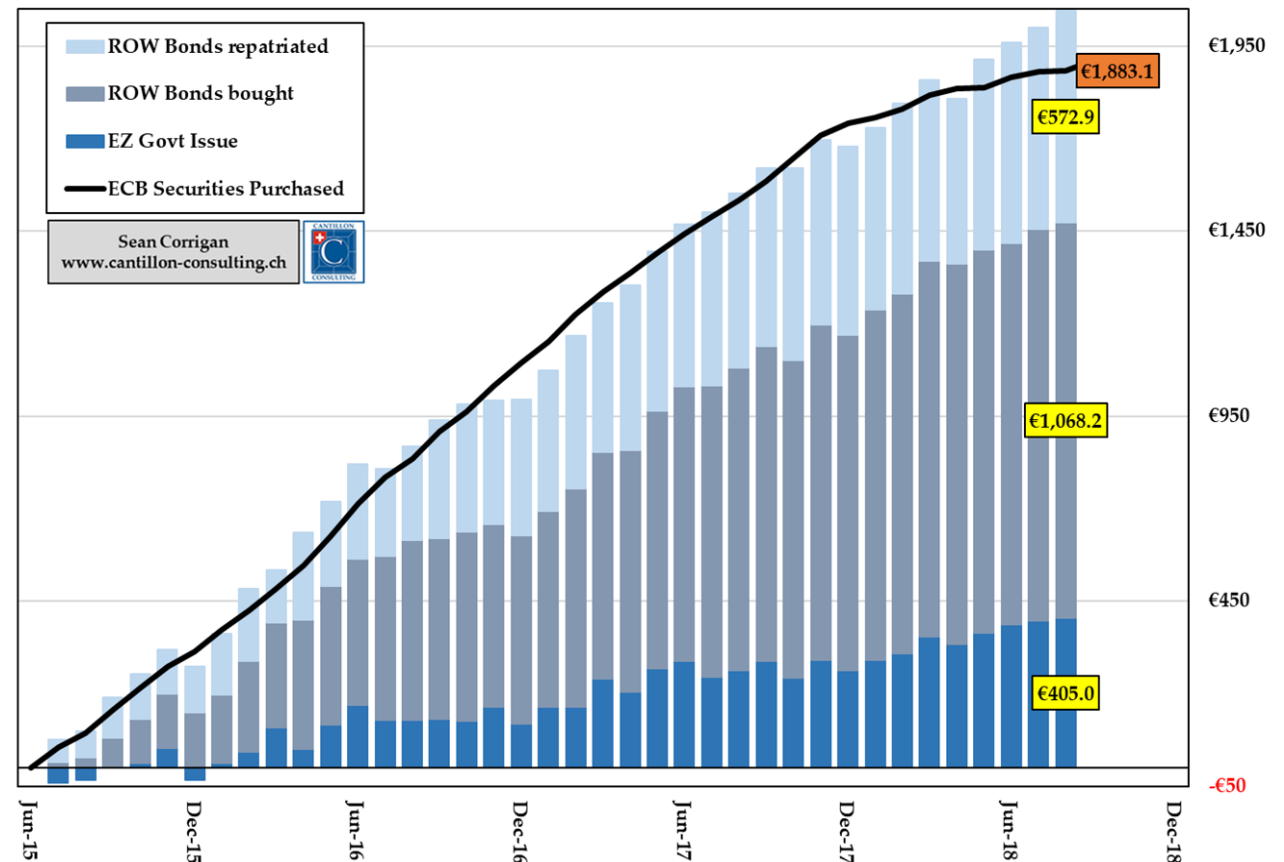
Eurozone Money Supply: 'Outside' (ECB) v 'Inside' (Banks), blns: Source - ECB



The sheer fatuity of ECB policy is illustrated here. €1.9 trillion in bond purchases has simply replaced money creation and destroyed savings incentives in the broader banking system. Those purchases have swamped government issuance at home, spurring much domestic buying of foreign bonds and foreign selling of domestic. *QE Über Alles*, we might say

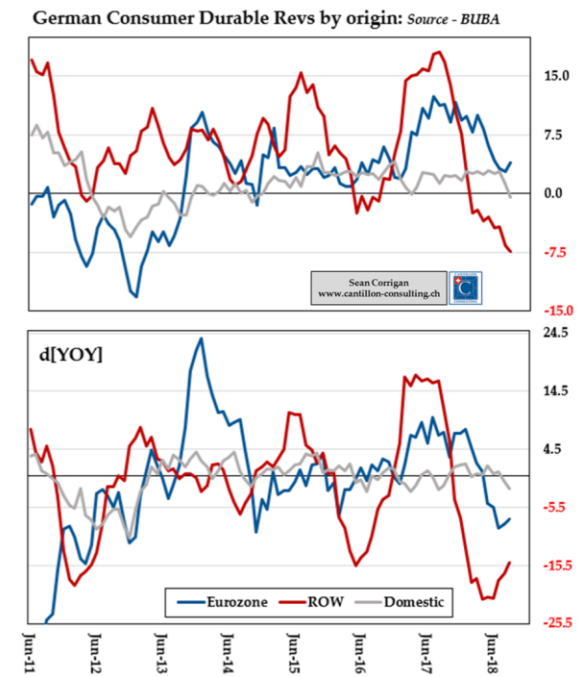
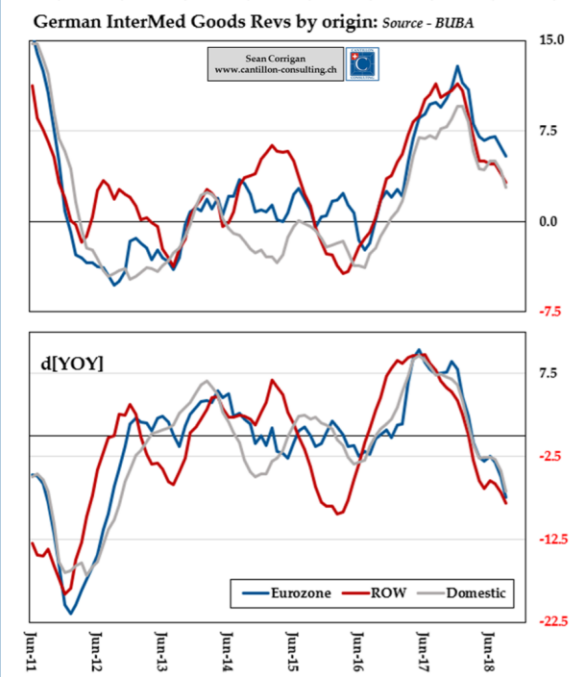
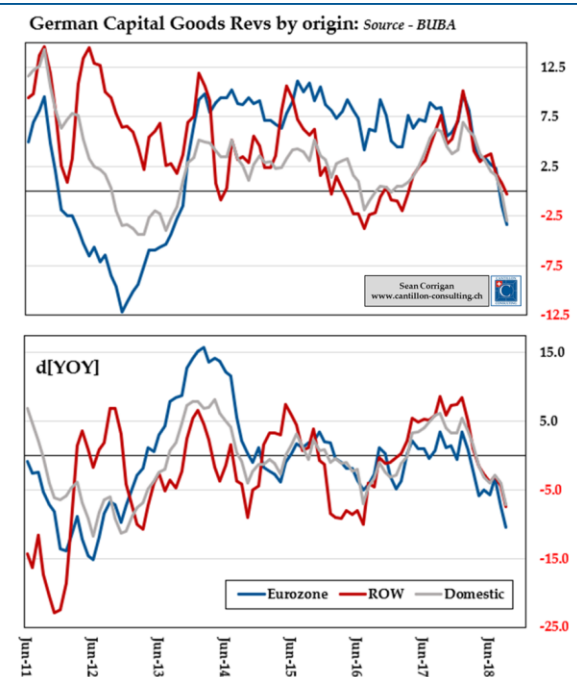
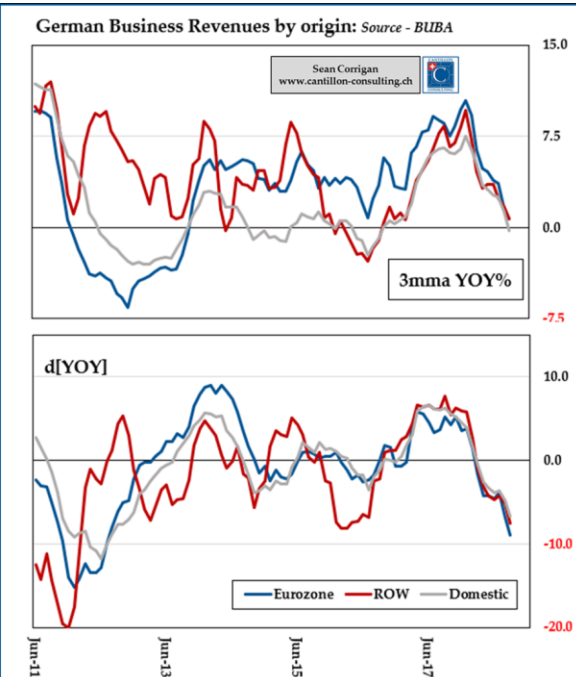
Disclaimers at end of publication

Cumulative ECB Security Purchases since June'15 v Outlets, blns: Source - ECB



The upshot of all this is that EZ money supply is showing its lowest real growth in 51/2 years while the higher aggregate (M3 ex-M1) is off 35% since its peak, having fallen to its lowest level since 2001. If not the sole cause, this has surely been a contributing factor to the violent deceleration of German business revenue seen this year. **Draghi may not be done yet!**

Disclaimers at end of publication



**CANTILLON CONSULTING**

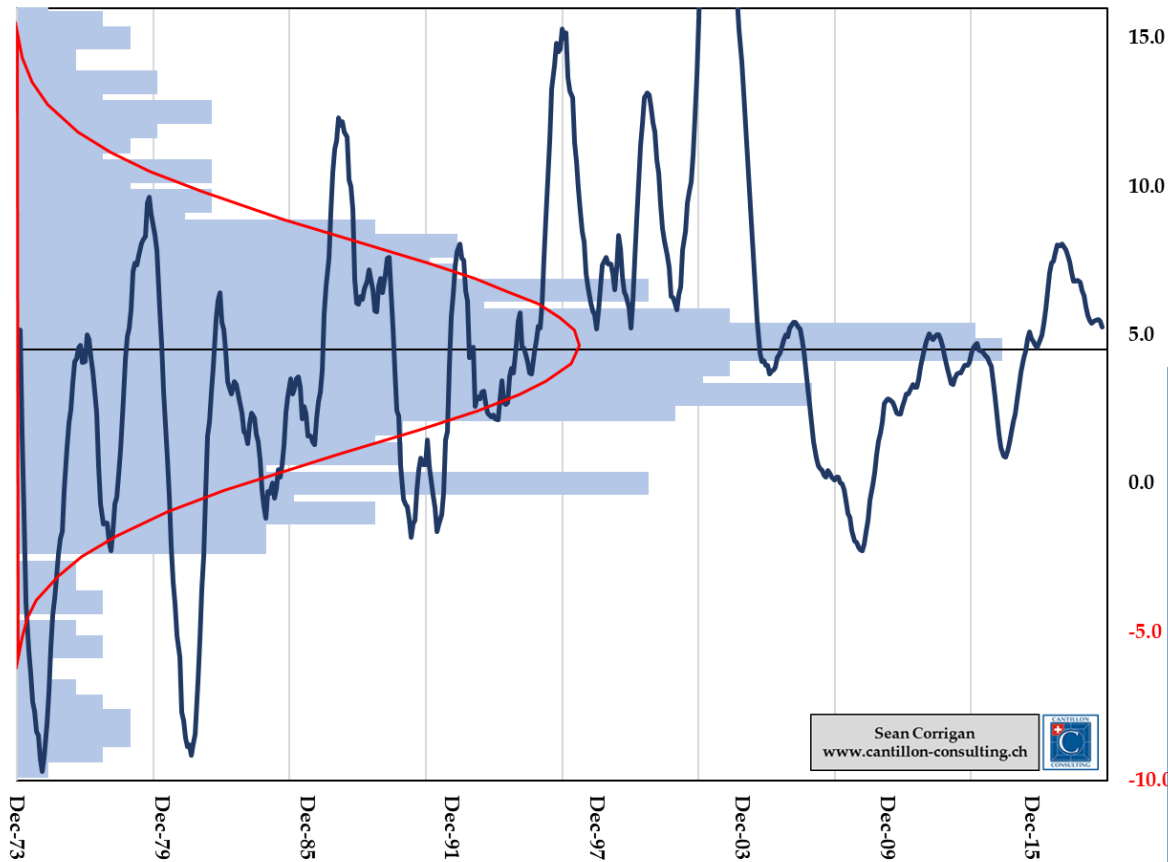
**Money, Macro & Markets Monitor**

*Insight & Support for the Managers of Wealth*

www.cantillon-consulting.ch

Courtesy: TradingView.com

Japan Real M1, 6mmaYOY%: Source - BOJ

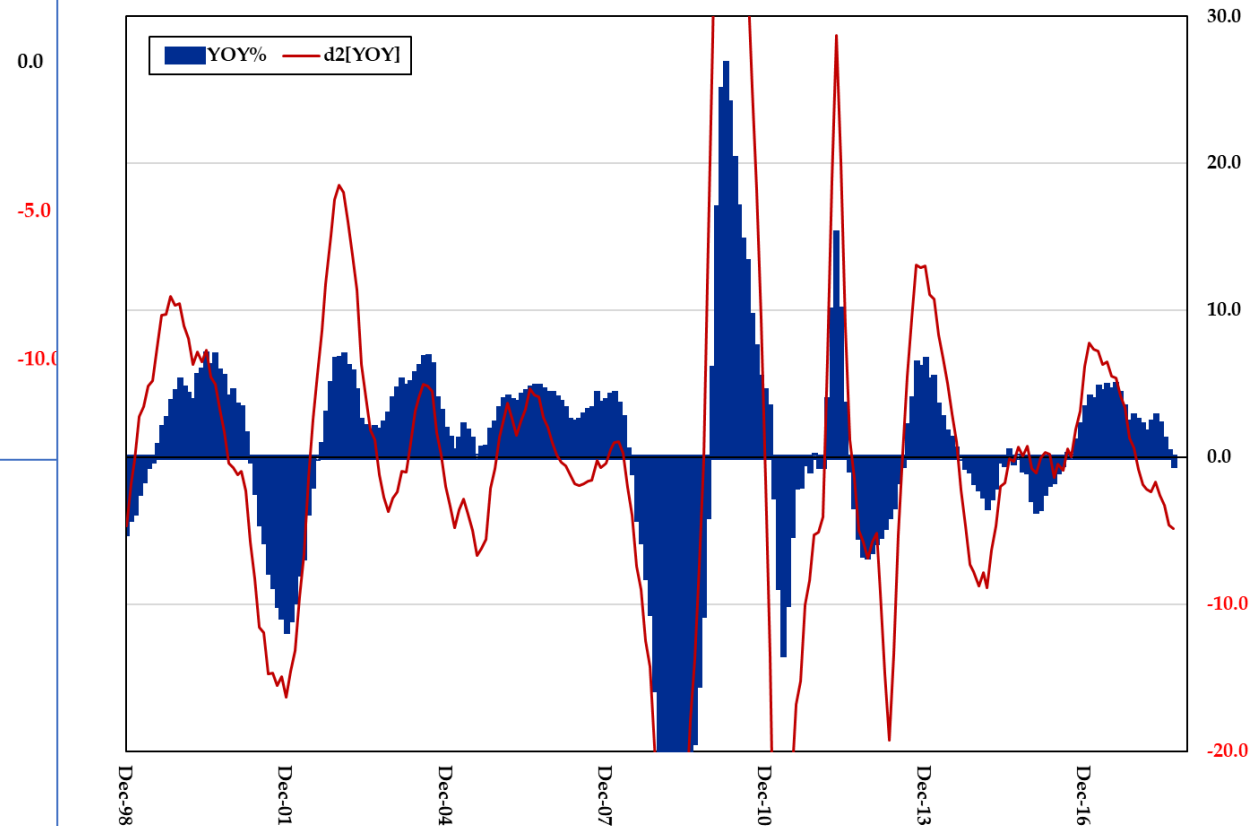


Money growth is still nicely above par, but has distinctly and progressively slowed of late.

Up until the summer, things were looking rosy in Japan but, even before Donald Trump turns his baleful gaze fully in Tokyo's direction, the Chinese slowdown seems to have taken the bloom off the recovery. Manufacturing has suffered its first sales decline in 2 years, after the quickest deceleration in 3 1/2.

Disclaimers at end of publication

Japan Manufacturing Shipments: Source - METI



NIKKEI 225 in USD: Source - FRED



After its sterling performance of the past several years, the Nikkei may well have reached its peak for now. Nor must the yen break Y115, or else...

Disclaimers at end of publication

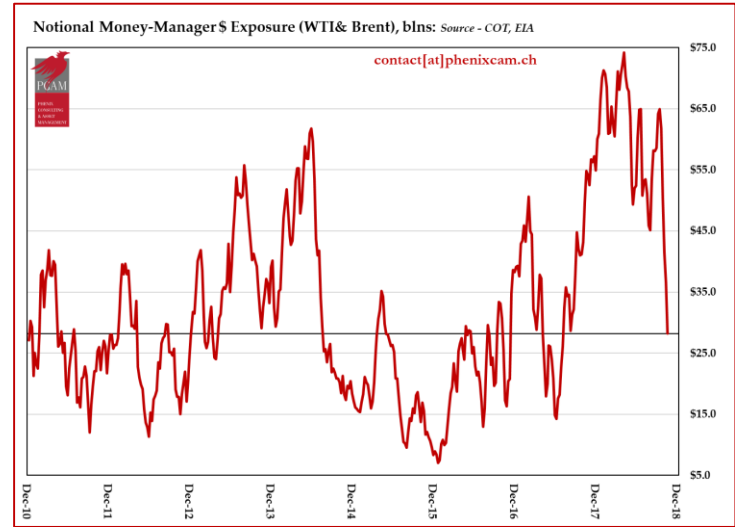
Courtesy: TradingView.com

[www.cantillon-consulting.ch](http://www.cantillon-consulting.ch)

# Market Movers

Phenix Consulting & Asset Management  
AG  
contact[at]phenixcam.ch

After its avalanche of stale longs subsides, crude may find a base at the 50% retracement mark. Base metals are nervy, but holding for now. Gold – for all the brouhaha, is still effectively rangebound.





## Disclaimer

All content is intended to give general advice only. The investments and instruments mentioned therein are not necessarily suitable for every individual and you should use this information in conjunction with other advice and research to determine its suitability for your own circumstances and risk preferences. The value of all securities and investments, as well as the income derived from them, can fall as well as rise. Your investments may be subject to sudden, often substantial, declines in value which may not be recoverable; others may expire worthless after a specified period. You should not buy any of the securities or other investments mentioned with money you cannot afford to lose. In some cases there may be significant charges which may reduce the value of your investment. You run an extra risk of losing money when you buy shares in certain securities where there is a large difference or 'spread' between the buying price and the selling price, a circumstance which means that, should you sell them immediately, you may get back much less than you paid for them. In the case of investment trusts and certain other funds, these may use or propose to use the borrowing of money in order to increase the size of their exposures and/or invest in other securities with a similar strategy. As a result, movements in the price of the securities may be more volatile than the movements in the prices of those underlying investments. Some investments may involve a high degree of such borrowing (often referred to as 'gearing' or 'leverage') This means that a small movement in the price of the underlying asset may have a disproportionately large effect on that of your investment. Accordingly, a relatively small adverse movement in the price of the underlying asset can result in the loss of the entirety of your original investment. Changes in rates of exchange may have an adverse effect on the value or price of the investment and you should be aware that additional dealing, transaction, and custody charges for certain instruments may result when these are not traded in your home currency. Some investments may not be quoted on a recognised investment exchange and, as a result, you may find them to be 'illiquid'. You may not easily be able to trade your illiquid investments and, in certain circumstances, it may become difficult, if not impossible to sell the investment in a timely manner and/or at its indicative price. Investment in any of the assets mentioned may have tax consequences regarding which you should consult your tax adviser. All reasonable care has been taken to ensure that all statements of fact and opinion contained in the either written or spoken form are fair and accurate in all material respects. All data is from sources considered to be reliable but its accuracy cannot be guaranteed. Investors should seek appropriate professional advice if any points are unclear.

**Copyright ©2018 Cantillon Consulting Sàrl. Any disclosure, copy, reproduction by any means, distribution, or other action which relies on the contents of such materials, made without the prior written consent of Cantillon Consulting, is strictly prohibited and could lead to legal action.**