## 27th April 2018



## PHENIX CONSULTING & ASSET MANAGEMENT

# **Market Movers**

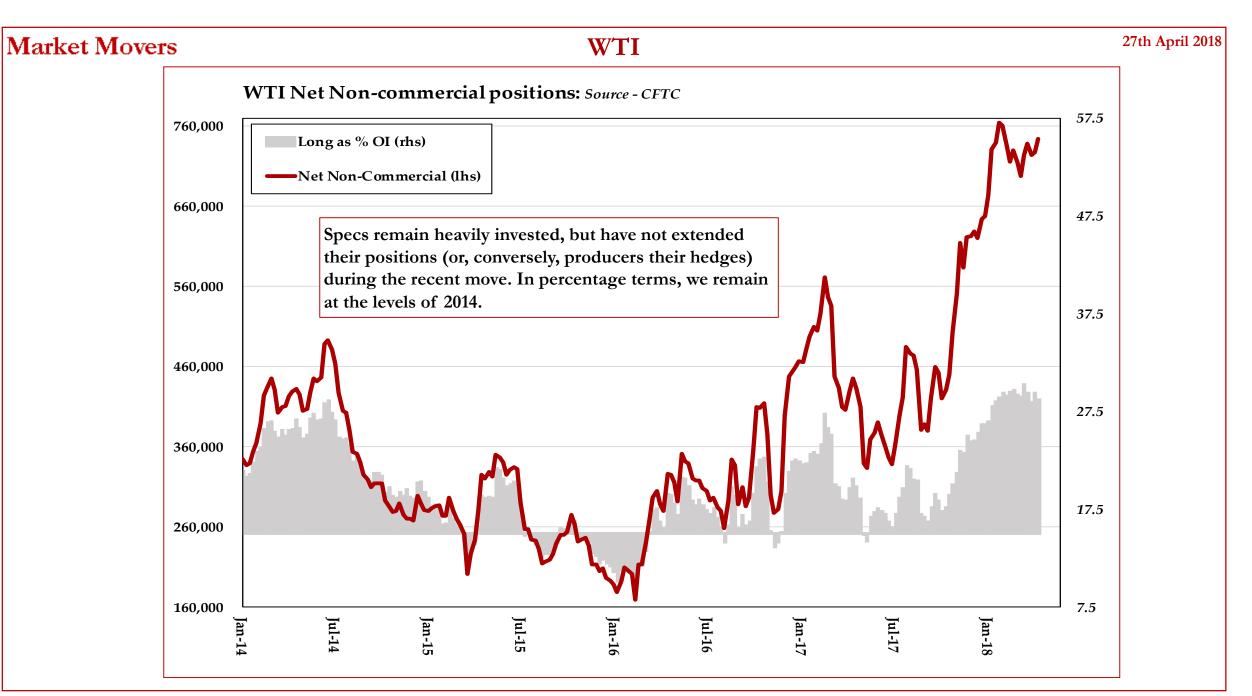
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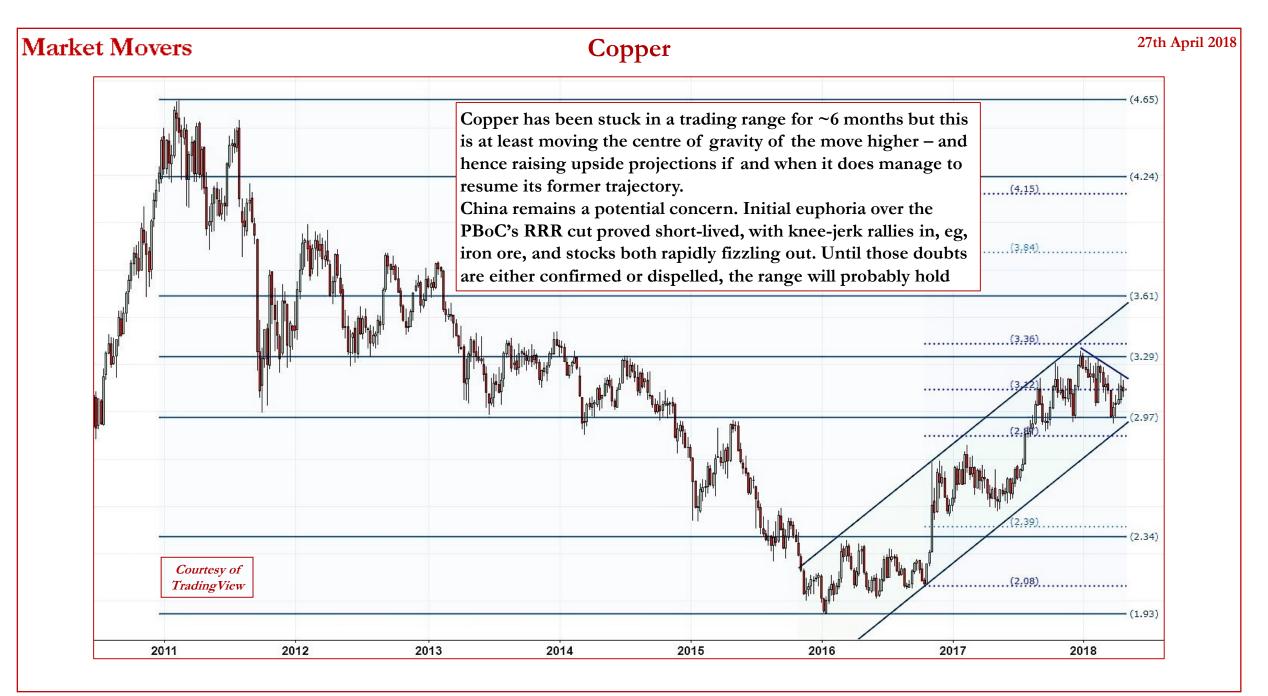


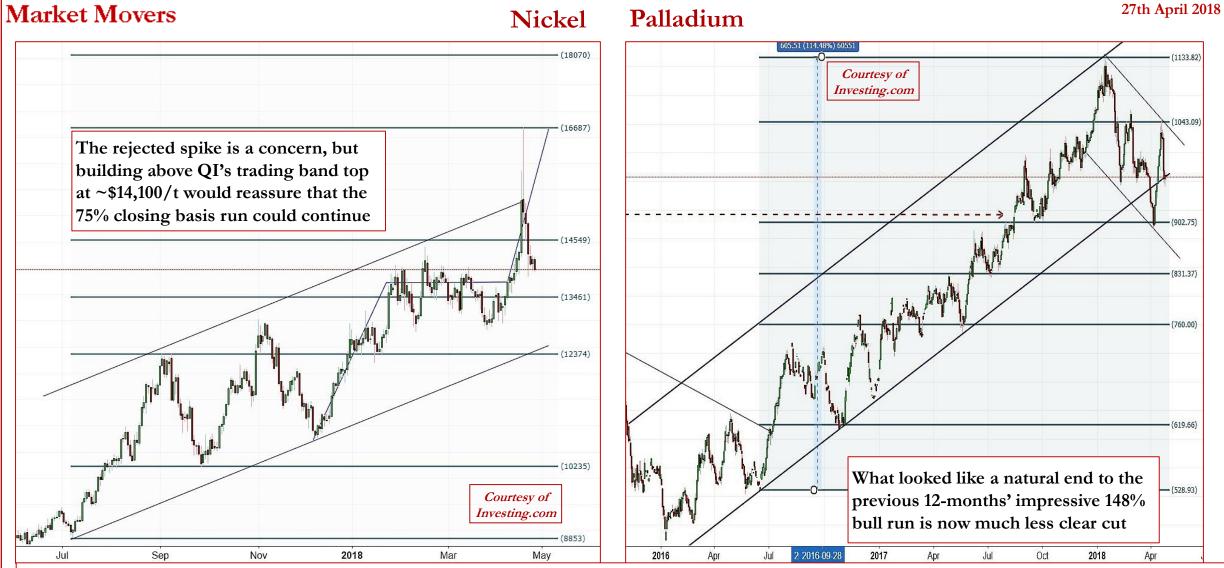
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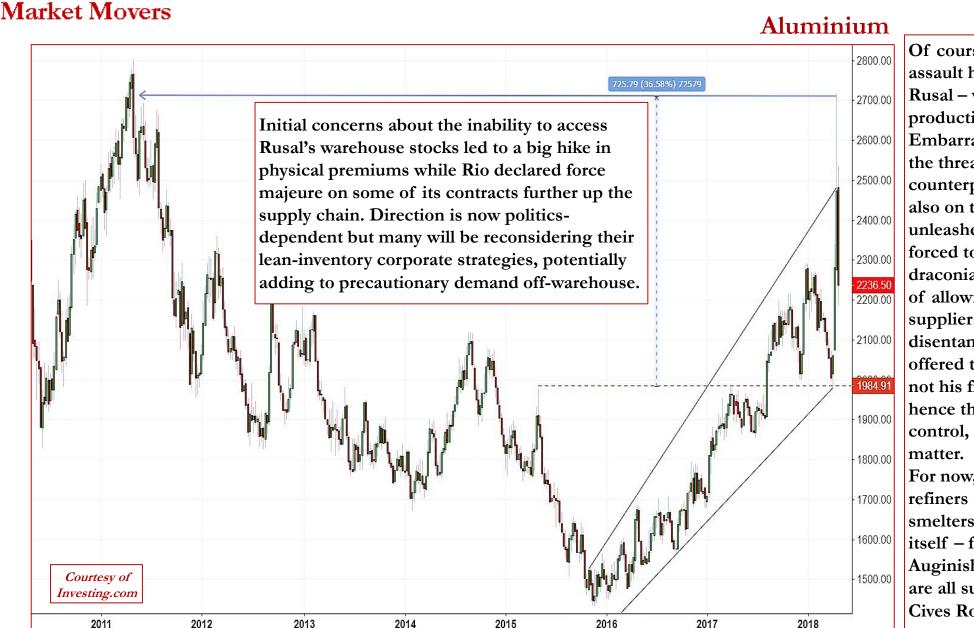






With the latest round of sanctions from the US Treasury, anything Russian-produced – and especially anything associated with the Oleg Deripaska – have become more uncertain in their supply. Norilsk (where he is a minority shareholder) has unsettled nickel while that same company's preeminence in palladium has raised concerns, not least that Moscow may itself use its control pf such strategic minerals as a means of reply. Elevated risk requires reduced positioning.

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Of course, the major thrust of the US assault has been on Deripaska's Rusal – world No2 in aluminium production.

Embarrassingly for the Americans, the threat of penalties, not just on US counterparties of the Russians, but also on those from third countries, unleashed such chaos that they were forced to backtrack on the most draconian of the measures, in favour of allowing a 6-mnth grace period for suppliers and customers to disentangle themselves, Further, they offered the get-out that it is the man, not his firm, who is the target and hence that if he were to relinquish control, that might be an end of the matter.

For now, however, miners of bauxite, refiners of alumina, as well as smelters of the finished product itself – from Guinea to Guyana and Auginish, Co Limerick to Australia are all suffering severe disruption. Cives Romani omnes sunt, indeed!



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#### London Cocca (2383) (2393) (2391) (23

...bags in London will not survive a re-grading exercise have depressed near prices, while differing import duties and contract specs are preventing a proper arbitrage between the two centres. Stateside, an initial burst of short covering by the leveraged crowd has turned into a feeding frenzy, as a 26k pre-Xmas short has been reversed into a hefty 51k long – the highest exposure in 2  $\frac{1}{2}$  years. With talk in the pit being that the large commercial traders have curtailed their activity, dampening influences on such a momentum-rush are much less than they were. Though the market has been so glutted in recent seasons that the Ivory Coast government has stopped supplying farmers with better strains of seed and fertilizer, in order to limit the past decade's 2/3 expansion of output, technical factors have driven a sharp rally in cocoa prices in recent weeks, opening up a record gap between the London and New York contracts as they have. Fears that stockpiles of old Cameroon-sourced...



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Almost a mirror image of this behaviour is taking place across in the sugar pit, where a 50%+ increase in Indian production, allied to good harvest in Thailand, has pushed the market to a 25Mt surplus which a spokesman for the largest trader, Alvean, estimates will take another 2 years to clear.

As the graph here illustrates, the last 18 months' 55% slump to what are close to decadal lows has turned a record speculative long position into an equally chart-busting short – a shift of some 430k lots, or some 22 million tonnes.

Though such extremes must make us sensitive to the possibilities of an equally violent reaction in the upward direction, it should also be noted that, if 2015's 10c/lb low does not incite some renewed appetite, the last major upsurge in price and volume, came from a level barley half of that, way back at the start of the so-called 'Supercycle', in early 2004

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